

SMC: Company Introduction

Specialist Marine Consultants Ltd., 2022



Who We Are

SMC are an experienced supplier of specialist services to the marine and offshore energy sectors. We have a comprehensive track-record in delivering HIGH-QUALITY, SAFE solutions, focused on the needs of our Clients.

Formed in 2006, Specialist Marine Consultants has fifteen years of experience in the Offshore Renewable Energy, Oil & Gas, Marine and Utilities industries. From the outset, SMC has been involved in Vessel Inspections, Marine Coordination and HSEQ across these sectors, globally. Since then, SMC has become a market leader in supplying SPECIALIST turnkey services and EXPERIENCED personnel to the energy and marine sector across over 100 offshore projects.

Our wealth of practical experience gives our clients insights and skills that result in strong safety practices; a lower rate of incidents and COST-EFFICIENT projects.

At SMC we believe in offering our Clients a superior service. In order to maintain this standard, we undergo a cycle of continuous improvement via feedback and implementation. HONESTY and INTEGRITY are paramount to our business. We gain Clients' TRUST by being clear in the way we do business and taking responsibility for our actions. We believe we are able to use all our experience and knowledge of the industry to help our Clients on a project-by-project basis and therefore provide them with the best possible service, TAILORED to their precise needs.



What Guides Us

THE SMC ETHOS

SMC pulls together recognized experts across an extensive range of disciplines to provide expert consultancy and turnkey practical services to a diverse range of stakeholder groups.

Our **HIGH-QUALITY** solutions are delivered with a fervent commitment to **SAFETY** as we look to establish and maintain strong, long-term relationships with our clients.





Mission

To exceed our clients expectations by using our values and our expertise to deliver the right solution to any project in the safest possible way.

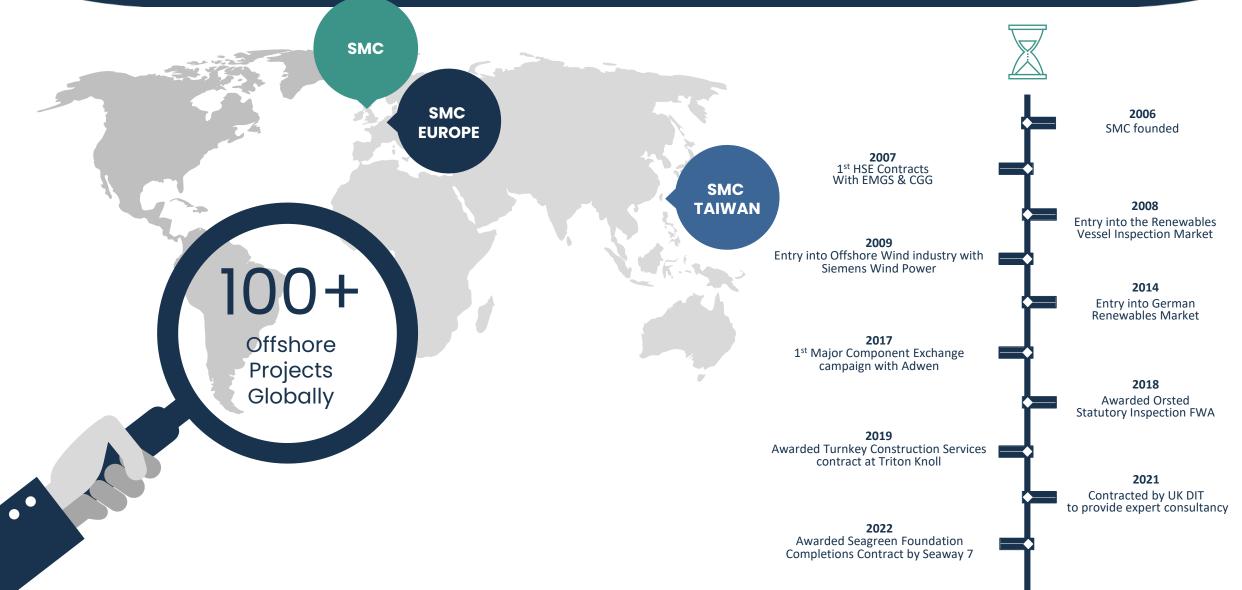
Values

Safety is paramount in everything SMC does. It will never be compromised and will always come first.

Vision

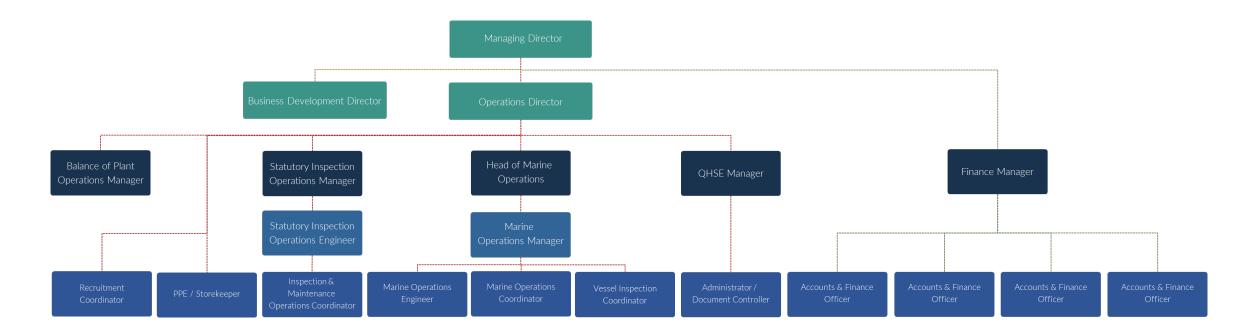
To become a global leader in offshore services provision by understanding and adapting to an ever changing industry.







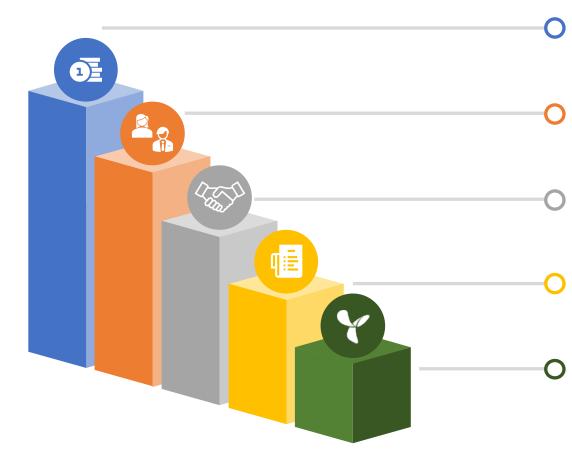
SMC Back Office Team



Specialist Marine Consultants Ltd.



Pillars of Service



Competitive Pricing SMC will always represent VALUE for money

Consultant Loyalty

SMC can demonstrate high levels of personnel retention

Client Relationships

SMC maintain a demonstrable track-record in maintaining long-term relationships with clients

Training & Development

SMC provide personnel with training & development opportunities, inc. accredited 3rd party & internal certification

Technical Expertise

SMC's Project Managers and in-house Consultancy are experienced professionals with practical experience within their respective fields



SMC Clients





Operating Sustainably

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Carbon Capture

SMC maintain 12-acres of grassland at our HQ, planting 50 trees per year and cultivating the land in line with Natural England and DEFRA guidelines.

18,500kg of carbon stored per year

Renewable Electricity

100% of our office electricity is sourced from renewable energy.

100% Renewable Energy

Key Targets & KPIs

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SMC set targets and KPIs against environmental goals such as; transitioning to electric/hybrid company vehicles, recycling procedures and quantifiable tracing, reduced travel and consumables usage, etc., all with a view to becoming carbon neutral by 2025.









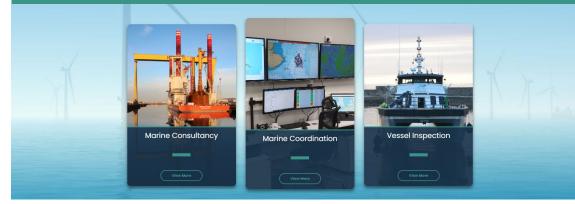


Carbon Neutral by 2025

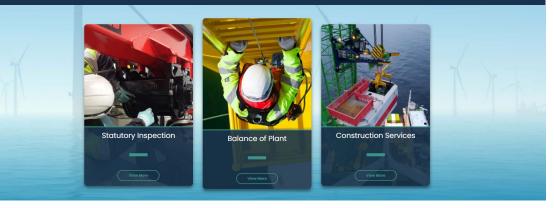


SMC Service Departments

Marine Services Department



Construction & Maintenance Services Department



Recruitment Services Department





Marine Consultancy | Marine Coordination | Vessel Inspection

Marine Consultancy

SMC's Marine Consultancy services span work areas such as; HSE / CDM / Transport and Installation / Ports & Logistics / Quayside Facilities / Vessel Operations & Markets / Vessel Newbuild / Emerging Markets / Deep Water Challenges / and more...

Our experienced Marine Consultants support clients by providing a range of bespoke consultancy services, including, but not limited to:

- Due Diligence Assessments
- Market Reports
- Feasibility / Suitability Studies
- Vessel Procurement / Charter / Contracting Support
- Vessel Newbuild Consultancy
- HSE Review & Guidance
- Marine Operations Consultancy (Design / Assessment / Review)
- Drills & Training

SMC are a major provider of practical offshore support services, allowing our contingent of dedicated consultants to maintain a current and comprehensive exposure to offshore operations, including a working knowledge of what has worked, what hasn't worked, and insight into the latest innovations.





Marine Consultancy I Marine Coordination I Vessel Inspection

Marine Coordination

SMC are the leading provider of Marine Coordination solutions globally, having delivered over 60 successful Marine Coordination packages of work to date.

We have significant experience in delivering Marine Coordination from all forms of operating base, including onshore quayside locations, offshore vessel-based locations (*e.g., SOV*), and from remote-based Marine Coordination Centres.

SMC can be called upon to supply turnkey marine coordination solutions, inclusive of:

- Project Management and Marine Procedures
- Marine Coordination Personnel (inc. Marine Coordinators and Permit Coordinators)
- Marine Coordination Support Software
- Marine Communications Infrastructure
- Marine Coordination Centre (inc. facility management and fitting)

SMC deliver proven quality and consistency of service. By operating the world's largest contingent of Marine Coordination personnel, we offer unrivalled levels of availability and experience.





Marine Consultancy I Marine Coordination I Vessel Inspection

ATLAS[™] Marine Coordination Software

SMC are software agnostic and have direct experience in utilizing a range of industry standard marine coordination software. We work with Clients to determine the most appropriate solution for their projects, based on their needs and our experiences.

Additionally, SMC have developed a proprietary Marine Coordination software, ATLAS[™].

ATLAS[™] has been developed by Marine Coordinators, for Marine Coordinators, and boast a list of clients that includes offshore wind developers, OEMs, and EPCIs.

The solution is a web-based platform with built-in offline functionality, supporting SMC Marine Coordination operations as we operate across a range of service delivery models, inclusive of offshore, onshore and remote Marine Coordination Centres (MCC).

Please contact us for a remote demonstration to find out more...





Marine Consultancy I Marine Coordination I Vessel Inspection

Vessel Inspection

Completing around 250 Vessel Inspections per year, SMC are a market leading provider of the service to the offshore sector.

We offer worldwide Vessel Inspection solutions to clients, operating a comprehensive pool of Accredited Vessel Inspectors (AVIs) located at strategic locations across the globe.

Our range of inspection services includes, but is not limited to:

- IMCA eCMID (Electronic Common Marine Inspection Document)
- IMCA eMISW (Marine Inspection of Small Workboats)
- In-Survey / On-Hire Survey (tailored to Client requirements)
- Back-Office and/or Remote Audit
- Vessel Operator Assessments
- Vessel Suitability Survey
- Pre-Hire / Pre-Purchase Inspection
- Post-Incident 3rd Party Inspection / Reporting

We have wide-ranging experience in developing inspection templates and configuring online inspection tools to suit the needs of clients.





SMC Construction & Maintenance Services

Statutory Inspection | Balance of Plant Services | Construction Services

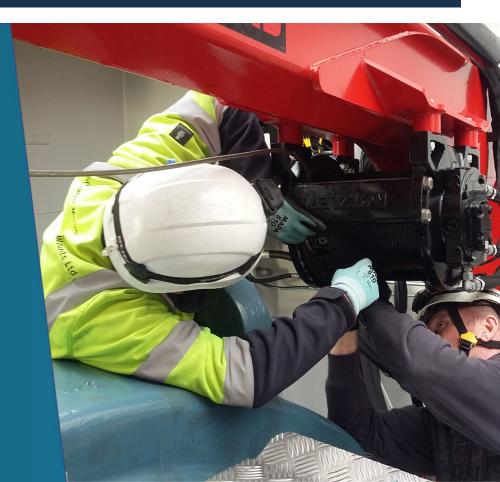
Statutory Inspection, Service & Maintenance

SMC are CURRENTLY delivering Statutory Inspection, Service and Maintenance works across offshore projects located throughout the UK, Germany and the Netherlands.

Our Management Team hold years of invaluable experience in the offshore inspection and maintenance sector, having worked both practically and in a managerial capacity, and are supported by a core contingent of specialist technicians directly employed to ensure that high standards of SAFETY, QUALITY, and CONSISTENCY are delivered across our portfolio of projects.

Our services incorporate statutory inspection, service, and maintenance works across a range of items, including, but not limited to: TMSE (Turbine Mounted Safety Equipment), Cranes, Lifts, Fire Fighting Equipment, First Aid Equipment, Rescue Equipment, Hydraulic Equipment, Latchway SRLs, Ladders, PSSR, PPE (Personal Protective Equipment), and more..

We can manage the complete inspection and maintenance process, inclusive of the production of Risk Assessments, Procedures and Reports.





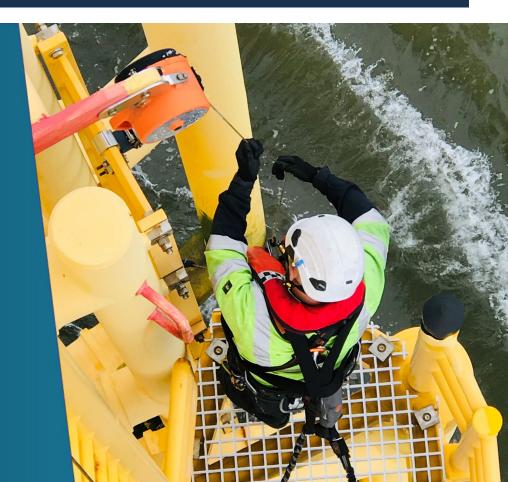
SMC Construction & Maintenance Services

Statutory Inspection | Balance of Plant Services | Construction Services

Balance of Plant Services

At SMC, we have delivered above water Balance of Plant solutions to over 20 offshore projects to date. We work with our Clients to determine the most appropriate and efficient solution for their projects, offering a range of services including, but not limited to:

- Statutory Inspection, Service and Maintenance
- Structural Inspection Above Water (SIAW)
- Ancillary and Remedial Works
- Installations and Retrofits
- Non-Destructive Testing (NDT)
- Confined Space Works
- Rope Access Works
- Waste Removal
- CTV / Guard Vessel Charter
- QA Walkdowns
- and more...





SMC Construction & Maintenance Services

Statutory Inspection | Balance of Plant Services | Construction Services

Construction Services

SMC support offshore operations by providing offshore construction support services. We support operations from both onshore and offshore locations, taking care of work scopes including, but not limited to:

- Loadout Coordination

- Loadout Coordination HSE Management and Implementation Pre-Assembly Support Quality Assurance Services Temporary Staffing Resources Consultancy and Marine Services (inc. Marine Coordination) Installation and Commissioning Services Inspection and Maintenance Services Quayside Services (inc. PPE Management / Plant Hire / etc.) Onshore Site Establishment

- and more...





SMC Recruitment Services

Temporary Staff I Long-Term Appointments

Recruitment Services

SMC have supported clients with the provision of temporary and permanent staff resources since our inception in 2006. Both White-Collar and Blue-Collar personnel resources can be supplied for Renewable Energy, Marine, and/or Oil & Gas operations.

Our service offering reaches far beyond that of a rudimentary recruitment agency as we maintain a comprehensive in-house team of offshore consultants who have direct and current experience of working in a practical offshore environment. Our team is here to support both our clients and our people, ensuring the highest standards of service are delivered.

Our wider company experience in supplying turnkey packages of work gives us a clear and informed understanding of work scopes and the skill sets that are required of personnel, and we maintain a keen awareness of the best people working in the market today. It is our holistic knowledge of the market that feeds into our selection of candidates, enabling us to propose the most appropriate solutions to our clients from our extensive databases.





The Queen's Award for Enterprise 2018

International Trade

Queen's Award for Enterprise: International Trade 2018

SMC are the proud recipients of The Queen's Award for Enterprise, the highest official UK awards for British businesses.

The award was presented to SMC for outstanding achievement in international trade, considering both historical performance in trade globally, as well as the strong ethics and fervent commitments to health, safety and the environment that the company is able to demonstrate.

SMC's pioneering work in emerging markets was also commended – work that will prove significant as the sector grows ever stronger worldwide.





Offshore Wind I Oil & Gas I Utilities I Marine



Project Type: Offshore Wind Country: UK & EU Client: Orsted Status: Ongoing

Scope:

SMC provide Statutory Inspection, Service and Maintenance to Orsted throughout the UK, Germany, Denmark and the Netherlands.



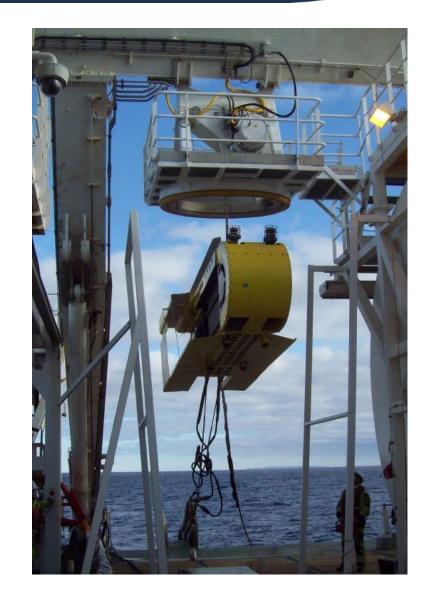


Offshore Wind I Oil & Gas I Utilities I Marine



Project Type: Oil & Gas Country: Global Client: TOTAL Energies Status: Ongoing

Scope: SMC are supporting TOTAL Energies with Seismic Acquisition Supervision services globally.





Offshore Wind I Oil & Gas I Utilities I Marine

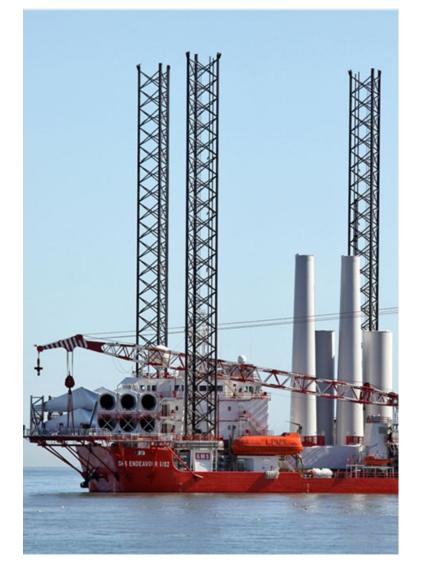


Department for International Trade

Project Type: Offshore Wind Country: United Kingdom Client: UK DIT Status: Ongoing

Scope:

SMC provide expert consultancy to the UK DIT relating to offshore wind and offshore wind vessels in support of UK shipbuilding strategies.





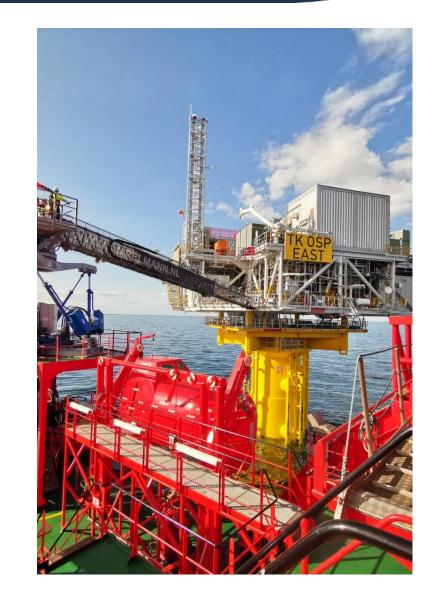
Offshore Wind I Oil & Gas I Utilities I Marine



Project Type: Offshore Wind Country: United Kingdom Client: RWE Triton Knoll Status: Ongoing

Scope:

SMC delivered a turnkey construction services package to Triton Knoll inc. Quayside support, Marine Coordination, Statutory Inspection, Balance of Plant, Vessel Inspection and Consultancy.





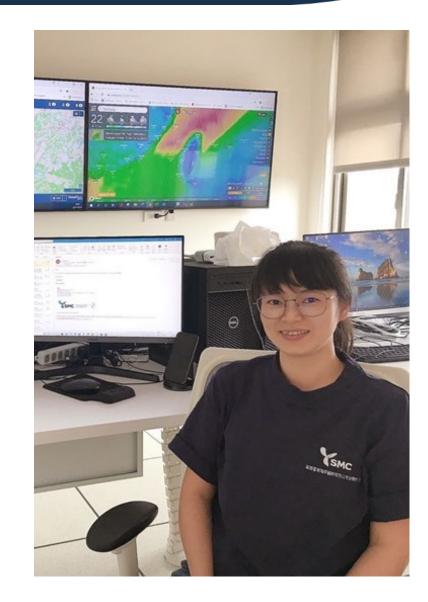
Offshore Wind I Oil & Gas I Utilities I Marine



Project Type: Offshore Wind Country: Taiwan Client: Formosa 2 Status: Ongoing

Scope:

SMC provide turnkey Marine Coordination, inc. management, MCC establishment, software, communications, training and project personnel. As a covid mitigation, SMC established a remote UK MCC to support operations from the UK.





Offshore Wind I Oil & Gas I Utilities I Marine

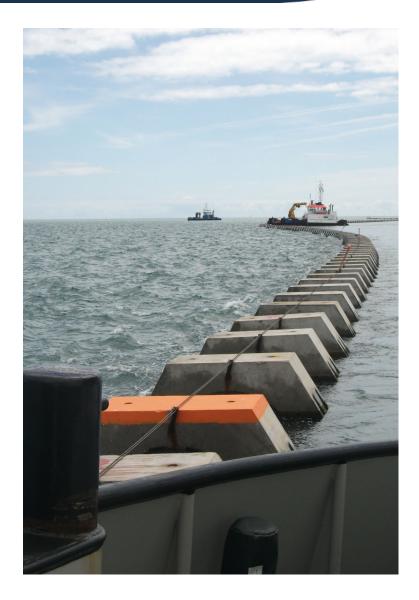


YorkshireWater

Project Type: Utilities Country: United Kingdom Client: Yorkshire Water Status: Ongoing

Scope:

SMC provided NEC Supervision to Yorkshire Water during installation of Long-Sea Outfalls off the Yorkshire Coast.

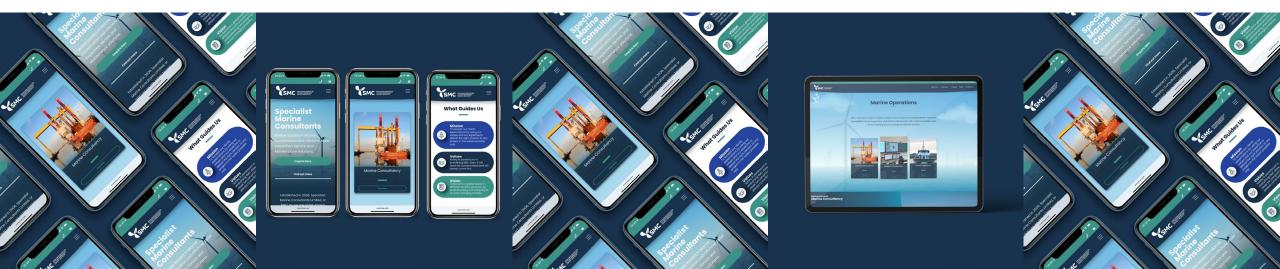




SMC Website

Offshore Wind I Oil & Gas I Utilities I Marine

Visit our website: <u>https://smchse.com/</u>





Thank You



Contact Us

Tel: +44 (0) 1723 892 861

Email: projects@smchse.com

Web: www.smchse.com